



**Job Title:** Clinical Specialist

**Job type:** Permanent

**Location:** Remote position

**Company overview:** CSA Medical, Inc. is a small medical device company located in Lexington, MA dedicated to improving the lives of those patients with Chronic Obstructive Pulmonary Disease (COPD) with Chronic Bronchitis (CB). CSA Medical has developed a breakthrough medical device, RejuvenAir®, designed to address the underlying cause of COPD, a significant unmet clinical need and the 3rd largest killer in the United States. A successful feasibility study conducted with 35 patients in the EU has paved the way for an IDE study in the United States.

**Job Summary:** The field Clinical Specialist will work with the clinical trial team and participating investigator sites to provide customer support for case coverage, troubleshooting, and technical matters pertaining to CSA's RejuvenAir® clinical trial. The Clinical Specialist will also be the liaison between clinical investigator sites and physician proctors, while assuming all responsibility for personal travel logistics. This position reports to the Clinical Education Manager.

**Key Duties:**

- Serve as primary support for RejuvenAir procedure support, LN<sub>2</sub> filling, and training
- Collaborate with the clinical trial team members within CSA Medical and/or CRO regarding the RejuvenAir clinical trial, console installations, training, troubleshooting, and servicing.
- Work with and liaise with physician proctors by providing requested guidance, travel and credential support, case coverage, and virtual and telephone assistance as needed.
- Develop a thorough understanding of cryobiology and ablation, along with competing technologies.
- Learn and maintain knowledge of the clinical trial protocol, CSA Medical standard operating procedures, and compliance toward all clinical trial regulations and encompassing regulatory bodies.
- Educate clinical investigators and study teams on clinical trial protocols, clinical process, and investigational products and features as needed.

Qualifications:

**Education/Experience**

- RRT or RN
- 2+ year in medical device sales, sales support, clinical education and/or clinical research experience.
- Comfortable in a clinical setting with the ability to communicate and articulate successfully with all levels of the medical field.
- Demonstrated ability to work as part of a highly-motivated and functioning team.
- Flexible and understanding of a rapidly changing work schedule; urgency dictates ever-changing duties.
- Self-motivated, with the ability to multitask and work independently, efficiently, and effectively while remaining accountable to company and team goals.

**Travel:**

- Ability to travel domestically (approximately 50% of working time)
- Independently manage travel schedule and travel on short notice, as necessary
- Expected travel 2-3 days per week

Please send all resumes to: [careers@csamedical.com](mailto:careers@csamedical.com)